

Leveling the Playing Field: Deposition Preparation for Insurance Professionals

This is a one- or two- hour seminar that provides a detailed examination of the deposition process. It is a focused extension of one of the subjects discussed in the CPCU Society's Legal Environment of Insurance class. This seminar has been approved for continuing education (CE) credit for brokers and agents in the jurisdictions in which such approval was sought.

Donald O. Johnson, J.D., LL.M. , CPCU developed the seminar to help witnesses become more comfortable and effective at their depositions by increasing their knowledge about the manner in which depositions are conducted, the extent of the power of the examining attorney(s) and the defending attorney, and the ways that the witness's testimony could be used before and during trial. This seminar is directed at insurance professionals who may be deposed during their careers because of the positions that they hold.

Within the last two years, Don has presented this seminar to the CPCU Society's Maryland Chapter, Tidewater Chapter, and Brandywine Chapter.